## THE CONTENT SPECTRUM

With so many content formats available and an ever-growing selection of channels to fulfill, tech marketers can be forgiven for not knowing what asset type is best. Why not talk to experts who cover the whole spectrum and can help from strategy to delivery.

Evangelise	Advocacy video Vision manifesto Industry event presentation Augmented/virtual reality
	Technology adoption research Market research report Survey Industry book/publication
Evidence	Success story Infographic Customer testimonial Technology guide
Facilia	Sales toolkit Market guide ROI / TCO calculator Maturity modeller
Enable	Decision planner Sales presenter/app Ebook Selling guide
Explain	Virtual demonstrator Explainer video Website / portal Corporate collateral
	Gamified app Interactive infographic Quiz Live event experience
Entertain	Tease / viral video Virtual environment Webinar Customer magazine
_	Newsletter and eZine Podcast Debate video Blog post
Explore	Briefing centre walkthrough / tour Concept video Poll Documentary
Educate	Business briefing Concept visualiser Opinion feature Comparison table
	White paper video Thought leadership infographic White paper
Establish	Education guide Concept presenter Establishment diagram